

## **Autumn Years**

Established and mature couples living gratified lifestyles in older homes.



- Party Affiliation: Republican
- Rely on Newspapers to Keep Informed
- Watch: "How To" and News Documentaries on Television
- Belong to Environmental Organizations
- Donates to Charities: Environmental, Political, Health & Arts/Culture
- Novices for Technology Adoption
- Attend Live Theater
- No Children in the Household
- Own IRA, Money Market, Mutual Funds and Annuities
- Internet Activity: Below Average



Household Income \$50k - \$75

Head of Household Age 66-75

Household Size **Persons** 

Newspaper Sections					
Home / furnishings / gardening section		1	154		
Comics section		14	19		
Editorial section		134			
Comic section		130			
Front page section		121			
Food / cooking section		115			
	0 1	00		200	

	0 1	00	200
Sports Watched	(TV)		
Bowling		14	6
Skiing		128	
College football regular season: watch frequently		127	
NASCAR racing: watch frequently		118	
College baseball		117	
Rodeo		114	

Sports & Fitness Participation			
Camping trips (overnight)		101	
Fresh-water fishing	99		
Horseback riding	97		
Fitness walking	92		
Use cardio machine	90		
Aerobics	90		
	0 10	0 200	

Internet Usage			
Visited consumerreports.org in the last 30 days		130	
Visited kelleybluebook.com/kbb.com in last 30 days		100	
Visited foxnews.com in the last 30 days	93		
Subscribe to Internet service	91		
Use Internet at home (excluding email)	84		
Visited youtube.com in the last 30 days	84		
	0	100	200

Leisure Activities / Hobbies				
American Association of Retired Persons (AARP)			174	
Needlework/quilting		161		
Bird watching		141		
Church/temple/synagogue		131		
Reading electronic devices: Kindle		120		
Gardening		115		
	0 10	00	200	

TrueTouch <sup>™</sup>					
Buy American					249
Look at me now					201
On the road again				169	
Stop and smell the roses			102		
Go with the flow		67			
Show me the money		62			
		0 10	00		200

Mail receptive Read newspapers cover to cover

Resident 25+ years

Rural non-city style

House built 1960-1969 Newspapers: home/gardening section

**Ultra Conservatives** 

Tech adopters: novices



Retired



